



**BID NO. 6879-0/18; LAWN EQUIPMENT, PARTS AND REPAIR SERVICES, PRE-QUALIFICATION OF VENDORS**

**Overview**

This contract allows for the purchase of lawn equipment, parts and repair services.

**Contract Term**

12/1/2013 – 11/30/2018

**Commodity Code**

515-15

<u>DATE</u>	<u>No.</u>	<u>EVENT</u>	<u>AGENT</u>
12/3/2013	1	Issue original roadmap. The only firms that can be utilized for repair services (Group 2) are Al's Lawnmower & Services, Inc. and Showturf, LLC. The rest of the firms are pending insurance approval for Group 2. Once these firms are complaint they will be added to Group 2 for repair services.	Lina Bonilla

**A. Award Description**

Awarded vendors have been pre-qualified to participate in spot market purchases for the following groups:

Group 1: Purchase Lawn Equipment and Parts

Group 2: Provide Repair Services

**B. Procedures**

- Quotes need to take place among pre-qualified vendors authorized to sell and /or repair a specific manufacturer brand. **Additional vendors that meet the pre-qualification requirements may be added by ISD Procurement Management via addendum. Always check the addenda log table before requesting a quote.**
- Each quotation must be open and COMPETITIVE.
- The vendor offering the lowest price for the manufacturer/brand needed shall be awarded the product.
- The vendor offering the lowest price with combination of the lowest hourly labor rate and the highest percentage discount parts shall be awarded the service.
- Request for Quotes may be issued for immediate deliveries and /or services, or to establish pricing for a specified time period.
- Request for Quotes may be awarded in the aggregate, per-group, or in a per-item basis.
- Whenever possible, user departments should provide opportunities to bid "equal product(s)". If an "equal" product is considered by the County in accordance with the quotation form, the County shall be sole judge of equality and its decision in this regard shall be final. Departments may only accept products from vendors who bid the authorized manufacturer brand. If the purchase of a specific brand is imperative, user departments may restrict the invitation to quote (IFQ) to the vendors representing that specific brand. When the invitation to quote is limited to pre-qualified vendors for a specific brand, the user department will document the reason for this action in the quotation file.
- A pre-qualified vendor's willingness and ability to expedite a purchase may be used as a deciding factor for the basis of an award when **a project is time sensitive, or it is an emergency situation**. This provision does not preclude competition within the contract. Whenever possible, user departments will obtain guidance from the Internal Services Department, Procurement Management Division prior to placing an order under this provision.
- Bid tabulations **MUST** be provided to vendors upon request, prior to award.

**C. Legislation**

- All quotations are subject to the **Cone of Silence** pursuant to Section 2-11.1(t) of the County Code, Request to Quotes are subject to the Cone of Silence. A copy of the Section may be obtained online at <http://library.municode.com/index.aspx?clientId=10620>
- **SBE Set-aside applies, if there is availability, for awards under \$100,000. Measures will not apply to federally funded purchases. For awards valued up to \$100,000, a ten (10) percent bid preference shall automatically apply for Micro Business Enterprises. For awards valued over \$100,000 and up to \$1,000,000 the preference shall be ten (10) percent of the price bid for SBEs/Micro Enterprises and joint ventures with at least one SBE/Micro Enterprise. The preference accorded on awards greater than \$1 million shall be 5% of the price bid for SBEs/Micro Enterprises and joint ventures with at least on SBE/Micro Enterprise. The Bid Preference shall be applied first to the offers received from certified Micro/SBE vendors. (This preference is given to vendors that are certified as SBE or Micro/SBE) An SBE or Micro/SBE vendor must be certified by Internal Services Department, Small Business Development for the type of goods and/or services**



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the vendor provides in accordance with the following Commodity code(s) (515-00 and 515-15). The following link may be accessed to verify if a firm is a Micro/SBE vendor [http://www.miamidade.gov/sba/library/certify\\_all\\_by\\_firms.pdf](http://www.miamidade.gov/sba/library/certify_all_by_firms.pdf). For the County Code log on to <http://library.municode.com/index.aspx?clientId=10620>.

- For contracts valued over \$1 million, an SBE Preference of 5% is applied to a SBE's offer (for the purpose of evaluation ONLY). For contracts valued up to \$1 million, an SBE Preference of 10% is applied (for the purpose of evaluation ONLY). If the SBE is the responsible, responsive low bidder following the evaluation process, the price that the county will pay the awarded firm is the original price offered (excluding the 5% or 10% evaluation factors).
- **Local Preference should be applied second** in accordance with Section 2-8.5 of the Miami Dade County Code (<http://library.municode.com/index.aspx?clientId=10620&stateId=9&stateName=Florida>) at the time user departments request quotations from the pre-qualified vendors. When a responsive bid from a Miami-Dade local business is within 10% of the lowest price submitted by a responsive non-local business, the local business and the non-local low vendor shall have the opportunity to submit a **best and final (BAFO)** bid equal to or lower than the amount of the low bid previously submitted by the non-local business. For definition of a local business see Section 1.10 of the Invitation to Bid.
- **Local Certified Service – Disabled Veteran** should be applied in accordance with Section 2-8.5.1 of the Miami-Dade County Code, a Local Certified Service Disabled Veteran Business Enterprise (VBE) shall receive a bid preference of 5% of the price bid (for the purpose of evaluation ONLY). A VBE who is also an SBE shall not receive the veteran's preference and shall be limited to any applicable SBE preferences. At the time of bid submission, the vendor must affirm in writing its compliance with the certification requirements of Section 295.187 of the Florida Status and submit this affirmation and a copy of the actual certification along with the bid.

- **NOTE: Local and Disabled Veteran Preferences are not applicable if the lowest priced vendor is a certified SBE or Micro/SBE.**

- **Departments using Federal Funds:** The County uses a variety of funding sources, including grants to pay for products and services that may prohibit the application of measures (Section 1.43); local preference (Section 1.10); IG (Section 1.27); UAP (Section 1.35) and, local certified service-disabled veteran's business enterprise preference. When a issuing Request for Quote you must identify the section(s) that are not applicable to the product and / or service being purchased in the form.

### **D. Special Conditions:**

- The vendor shall make deliveries for new equipment and parts as specified in the Request for Quote / Work Order / Purchase Order. If the vendor fails to deliver in the number days stated, the user department has the right to cancel the order.
- The vendor shall enclose a complete packing slip / delivery ticket with new equipment, replacement part and repaired equipment.
- Certain County employees may be authorized in writing to pick-up materials under this contract. Vendors shall require presentation of this written authorization. The vendor shall maintain a copy of the authorization. If the vendor is in doubt about any aspect of material pick-up, vendor shall contact the appropriate user department to confirm the authorization.
- Vendors shall not commence any repairs until a Work Order or Purchase Order directing the vendor to process has been received from an authorized department representative.
- The repaired equipment shall be delivered / picked up in the conditions specified in the Request for Quote / Work Order / Purchase Order. The user department will inspect the equipment. If the repair is determined to not meet the specifications and requirements the item shall be returned to vendor at their expense.
- Services may be rendered at a County site (field) or at the Vendor's facility. The County will determine with each order where services will be rendered.



BID NO. 6879-0/18; LAWN EQUIPMENT, PARTS AND REPAIR SERVICES, PRE-QUALIFICATION OF VENDORS

AWARDED VENDORS:

Vendor Name:	Al's Lawnmower Sales & Service, Inc. FEIN 59-2727926	Equipment Sales of South Florida, LLC FEIN 46-0753773	Joe Blair Garden Supply, Inc. FEIN 59-1026947	Power Mower Corp. FEIN 33-1213307	Richards Tractors & Implements, Inc. FEIN 59-2081016	ShowTurf, LLC FEIN 20-8924174	W.W. Grainger, Inc. FEIN 36-1150280
Contact Name:	Joyce R. Masso	Ricardo Garcia	David L. Shoaf	Ernesto Rodriguez	Jose V. Cardenal	Richard Stein	Humberto Margolles
Address:	18131 S.W. 98 Avenue Road, Palmetto Bay, FL 33157	12821 S.W. 134 Ct, Miami, FL 33186	320 N.E. 79th St., Miami, FL 33138	13118 South Dixie Hwy, Miami, FL 33156	1995 N.E. 8th Street, Homestead, FL 33033	1365 Neptune Drive, Boynton Beach, FL 33426	2255 N.W. 89th Place, Doral, FL 33172
Phone:	305-238-6332	305-256-9433	305-757-5554	305-235-5382	305-247-8711	1-561-732-8905	305-594-3036 / cell. 305-458-4811
Fax:	305-235-0989	305-256-9445	305-757-9565	305-254-3043	305-247-3629	1-561-732-9949	1-800-459-2727
E-mail:	<a href="mailto:alslawn@bellsouth.net">alslawn@bellsouth.net</a>	<a href="mailto:rickgarcia1959@gmail.com">rickgarcia1959@gmail.com</a>	<a href="mailto:dave@joeblairlawnmower.com">dave@joeblairlawnmower.com</a>	<a href="mailto:ernie@powermowersales.com">ernie@powermowersales.com</a>	<a href="mailto:kwingo@ritrac.com">kwingo@ritrac.com</a>	<a href="mailto:info@showturf.com">info@showturf.com</a>	<a href="mailto:gov480@grainger.com">gov480@grainger.com</a>

GROUP 1 - LAWN EQUIPMENT

MANUFACTURER LINE	ARDEMS/GRAVEY		✓				
	AERWAY					✓	
	AGRIMETAL					✓	
	ARIENS						✓
	BERNHARD					✓	
	BLAIR BEARING, INC.		✓				
	BRIGGS & STRATTON					✓	✓
	BUFFALO TURBINE					✓	
	BUSH HOG				✓		
	CUB CADET		✓				
	DAKOTA EQUIPMENT					✓	
	DIXIE CHOPER		✓		✓		
	ECHO	✓		✓			✓
	GANDY					✓	
	GRADEN					✓	
	GREENSGROOMER					✓	
	HARPER INDUSTRIES					✓	
	HONDA			✓		✓	
	HUSQVARNA				✓	✓	



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Fax:	305-235-0989	305-256-9445	305-757-9565	305-254-3043	305-247-3629	1-561-732-9949	1-800-459-2727
E-mail:	<a href="mailto:alslawn@bellsouth.net">alslawn@bellsouth.net</a>	<a href="mailto:rickgarcia1959@gmail.com">rickgarcia1959@gmail.com</a>	<a href="mailto:dave@joelblairlawnmower.com">dave@joelblairlawnmower.com</a>	<a href="mailto:ernie@powermowersales.com">ernie@powermowersales.com</a>	<a href="mailto:kwingo@ritrac.com">kwingo@ritrac.com</a>	<a href="mailto:info@showturf.com">info@showturf.com</a>	<a href="mailto:gov480@grainger.com">gov480@grainger.com</a>

GROUP 1 - LAWN EQUIPMENT (CONTINUED)

MANUFACTURER LINE	HUSTLER		✓	✓			
	JOHN DEERE				✓	✓	
	KINDOT					✓	
	KUBOTA				✓		
	MAKITA						✓
	PATRIOT LIFT					✓	
	ROBIN/SUBARU	✓					
	ROGERS SPRAYERS					✓	
	ROTARY CORP.		✓				
	SCAG			✓			
	SDI SPRAYING DEVICES					✓	
	SNAPPER			✓			
	STIHL			✓	✓	✓	
	TORO	✓		✓			
	WIEDENMANN					✓	



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GROUP 1 - OEM REPLACEMENT PARTS

MANUFACTURER LINE	ARDEMS/GRAVEY		✓				
	AERWAY					✓	
	AGRIMETAL					✓	
	ARIENS						✓
	BERNHARD					✓	
	BLAIR BEARING, INC.		✓				
	BRIGGS & STRATTON					✓	✓
	BUFFALO TURBINE					✓	
	BUSH HOG				✓		
	CUB CADET		✓				
	DAKOTA EQUIPMENT					✓	
	DIXIE CHOPER		✓		✓		
	ECHO	✓		✓			✓
	GANDY					✓	
	GRADEN					✓	
	GREENSGROOMER					✓	
	HARPER INDUSTRIES					✓	
	HONDA			✓		✓	
	HUSQVARNA				✓	✓	
	HUSTLER		✓	✓			
	JOHN DEERE				✓	✓	
	KINDOT					✓	



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E-mail:	<a href="mailto:alslawn@bellsouth.net">alslawn@bellsouth.net</a>	<a href="mailto:rickgarcia1959@gmail.com">rickgarcia1959@gmail.com</a>	<a href="mailto:dave@joelblairlawnmower.com">dave@joelblairlawnmower.com</a>	<a href="mailto:ernie@powermowersales.com">ernie@powermowersales.com</a>	<a href="mailto:kwingo@ritrac.com">kwingo@ritrac.com</a>	<a href="mailto:info@showturf.com">info@showturf.com</a>	<a href="mailto:gov480@grainger.com">gov480@grainger.com</a>
GROUP 1 - OEM REPLACEMENT PARTS (CONTINUED)							
MANUFACTURE LINE	KUBOTA				✓		
	MAKITA						✓
	PATRIOT LIFT					✓	
	ROBIN/SUBARU	✓					
	ROGERS SPRAYERS					✓	
	ROTARY CORP.		✓				
	SCAG		✓				
	SDI SPRAYING DEVICES					✓	
	SNAPPER		✓				
	STIHL		✓	✓		✓	
	TORO	✓	✓				
	WIEDENMANN		✓			✓	



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E-mail:	<a href="mailto:alslawn@bellsouth.net">alslawn@bellsouth.net</a>	<a href="mailto:rickgarcia1959@gmail.com">rickgarcia1959@gmail.com</a>	<a href="mailto:dave@joebclairlawnmower.com">dave@joebclairlawnmower.com</a>	<a href="mailto:ernie@powermowersales.com">ernie@powermowersales.com</a>	<a href="mailto:kwingo@ritrac.com">kwingo@ritrac.com</a>	<a href="mailto:info@showturf.com">info@showturf.com</a>	

GROUP 2 - REPAIR SERVICES

MANUFACTURER LINE	ARDEMS/GRAVEY		✓				
	AERWAY					✓	
	AGRIMETAL					✓	
	ARIENS						
	BERNHARD					✓	
	BLAIR BEARING, INC.		✓				
	BRIGGS & STRATTON	✓				✓	
	BUFFALO TURBINE					✓	
	BUSH HOG						
	CUB CADET		✓				
	DAKOTA EQUIPMENT					✓	
	DIXIE CHOPER		✓		✓		
	ECHO	✓		✓			
	GANDY					✓	
	GRADEN					✓	
	GREENSGROOMER					✓	
	HARPER INDUSTRIES					✓	
	HONDA	✓		✓		✓	
	HUSQVARNA				✓		



ROADMAP

**BID NO. 6879-0/18; LAWN EQUIPMENT, PARTS AND REPAIR SERVICES, PRE-QUALIFICATION OF VENDORS**

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E-mail:	<a href="mailto:alslawn@bellsouth.net">alslawn@bellsouth.net</a>	<a href="mailto:rickgarcia1959@gmail.com">rickgarcia1959@gmail.com</a>	<a href="mailto:dave@joeblairlawnmower.com">dave@joeblairlawnmower.com</a>	<a href="mailto:ernie@powermowersales.com">ernie@powermowersales.com</a>	<a href="mailto:kwingo@ritrac.com">kwingo@ritrac.com</a>	<a href="mailto:info@showturf.com">info@showturf.com</a>	

**GROUP 2 - REPAIR SERVICES (CONTINUED)**

MANUFACTURER LINE	HUSTLER			✓			
	JOHN DEERE					✓	
	KAWASAKI	✓				✓	
	KINDOT					✓	
	KOHLER	✓				✓	
	KUBOTA						
	MAKITA						
	PATRIOT LIFT					✓	
	ROBIN/SUBARU	✓					
	ROGERS SPRAYERS					✓	
	ROTARY CORP.		✓				
	SCAG			✓			
	SDI SPRAYING DEVICES					✓	
	SNAPPER			✓			
	STIHL				✓	✓	
	TORO	✓					
	WIEDENMANN					✓	